



**CENTRAL NASSAU GUIDANCE AND  
COUNSELING SERVICES, INC.  
AND SUBSIDIARY**

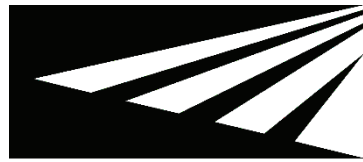
**CONSOLIDATED FINANCIAL STATEMENTS  
TOGETHER WITH AUDITOR'S REPORT**

**AS OF AND FOR THE YEARS ENDED  
DECEMBER 31, 2022 AND 2021**

**CENTRAL NASSAU GUIDANCE AND COUNSELING SERVICES, INC.  
AND SUBSIDIARY  
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS  
AS OF AND FOR THE YEARS ENDED  
DECEMBER 31, 2022 AND 2021**

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**NawrockiSmith**

CERTIFIED PUBLIC ACCOUNTANTS

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of  
Central Nassau Guidance and Counseling  
Services, Inc. and Subsidiary:

***Opinion***

We have audited the accompanying consolidated financial statements of Central Nassau Guidance and Counseling Services, Inc. and Subsidiary (collectively, the "Agency", a nonprofit organization), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Central Nassau Guidance and Counseling Services, Inc. and Subsidiary as of December 31, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under these standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of Central Nassau Guidance and Counseling Services, Inc. and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Central Nassau Guidance and Counseling Services, Inc. and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

# NawrockiSmith

## ***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Central Nassau Guidance and Counseling Services, Inc. and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Central Nassau Guidance and Counseling Services, Inc. and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### ***Emphasis-of-Matter***

As discussed in Note 2 to the financial statements, the Agency adopted Financial Accounting Standards Board Accounting Standards Update 2016-02, *Leases*. Our opinion is not modified with respect to this matter.

# NawrockiSmith

## ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated May 4, 2023 on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and that results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control over financial reporting or on compliance. That report is an integral part of the audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control over financial reporting and compliance.

Hauppauge, New York  
May 4, 2023

*Nawrocki Smith LLP*

**CENTRAL NASSAU GUIDANCE AND COUNSELING SERVICES, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**AS OF DECEMBER 31, 2022 AND 2021**

<u>ASSETS</u>	2022	2021
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 13,262,286	\$ 8,940,553
Investments	48,413	56,711
Government contracts receivable	3,597,707	5,200,009
Program service fees receivable, net of allowance for doubtful accounts of \$729,996 and \$869,984, respectively	2,207,993	3,103,570
Prepaid expenses	96,870	168,659
Total current assets	19,213,269	17,469,502
<b>NON-CURRENT ASSETS:</b>		
Fixed assets, net of accumulated depreciation and amortization of \$8,843,780 and \$8,072,626, respectively	7,704,905	7,714,359
Right of use assets, net - operating	4,206,697	-
Investment in Recovery Health Solutions IPA, LLC	17,000	17,000
Security deposits	145,557	128,668
Restricted cash - capital reserve	177,267	165,944
Restricted cash - other	24,746	24,567
Total non-current assets	12,276,172	8,050,538
Total assets	\$ 31,489,441	\$ 25,520,040
<u>LIABILITIES AND NET ASSETS</u>		
<b>CURRENT LIABILITIES:</b>		
Trade payables	\$ 936,585	\$ 949,892
Government agency payables	826,120	1,225,874
Accrued expenses	1,819,142	1,734,462
Deferred rent payable	-	117,364
Unearned revenue	1,920,951	543,511
Current portion of lease liabilities - operating	2,415,141	-
Current portion of long-term debt	108,827	103,983
Total current liabilities	8,026,766	4,675,086
<b>NON-CURRENT LIABILITIES:</b>		
Long-term debt, net of deferred issuance costs of \$54,410 and \$62,092, respectively	738,006	839,151
Lease liabilities, net of current portion - operating	1,950,604	-
Due to governments	1,479,683	1,755,270
Total liabilities	12,195,059	7,269,507
<b>NET ASSETS:</b>		
Without donor restriction:		
Undesignated	19,092,369	18,060,022
With donor restriction:		
Purpose restricted	202,013	190,511
Total net assets	19,294,382	18,250,533
Total liabilities and net assets	\$ 31,489,441	\$ 25,520,040

The accompanying notes to consolidated financial statements  
are an integral part of these statements.

**CENTRAL NASSAU GUIDANCE AND COUNSELING SERVICES, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS**  
**FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021**

	2022		2021			
	Without Donor Restriction	With Donor Restriction	Total	Without Donor Restriction	With Donor Restriction	Total
<b>REVENUES:</b>						
Program service fees	\$ 19,323,091	\$ -	\$ 19,323,091	\$ 20,630,250	\$ -	\$ 20,630,250
Grants from governmental and other agencies	17,009,339	-	17,009,339	13,698,434	-	13,698,434
Paycheck Protection Program income	-	-	-	3,437,325	-	3,437,325
Rental income	540,140	-	540,140	531,136	-	531,136
Fundraising	225,813	-	225,813	265,248	-	265,248
Other	777,576	-	777,576	559,558	-	559,558
Investment earnings, net	1,165	11,502	12,667	13,087	5,826	18,913
<b>Total revenues</b>	<b>37,877,124</b>	<b>11,502</b>	<b>37,888,626</b>	<b>39,135,038</b>	<b>5,826</b>	<b>39,140,864</b>
<b>EXPENSES:</b>						
Program services	32,323,999	-	32,323,999	29,008,988	-	29,008,988
Management and general	4,400,405	-	4,400,405	3,442,402	-	3,442,402
Fundraising	120,373	-	120,373	71,488	-	71,488
<b>Total expenses</b>	<b>36,844,777</b>	<b>-</b>	<b>36,844,777</b>	<b>32,522,878</b>	<b>-</b>	<b>32,522,878</b>
<b>CHANGE IN NET ASSETS</b>	<b>1,032,347</b>	<b>11,502</b>	<b>1,043,849</b>	<b>6,612,160</b>	<b>5,826</b>	<b>6,617,986</b>
<b>NET ASSETS, BEGINNING OF YEAR</b>	<b>18,060,022</b>	<b>190,511</b>	<b>18,250,533</b>	<b>11,447,862</b>	<b>184,685</b>	<b>11,632,547</b>
<b>NET ASSETS, END OF YEAR</b>	<b>\$ 19,092,369</b>	<b>\$ 202,013</b>	<b>\$ 19,294,382</b>	<b>\$ 18,060,022</b>	<b>\$ 190,511</b>	<b>\$ 18,250,533</b>

The accompanying notes to consolidated financial statements are an integral part of these statements.

**CENTRAL MASSAU GUIDANCE AND COUNSELING SERVICES, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES**  
**FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021**

2022

	Program Services										Support Services			
	CCBHC	Community Residence	ACT Teams	Health Home Care Management	SAMHSA Grants	PROS	OFA Project Forward	Drop-In Center/Starry Night Café	Linkage Innovation for Older	Other	Total	Management and General	Fundraising	Total
Contracted personnel services	\$ 7,446,152	\$ 3,539,426	\$ 2,040,004	\$ 1,745,021	\$ 1,208,670	\$ 1,074,095	\$ 443,362	\$ 149,620	\$ 92,454	\$ 605,272	\$ 18,644,076	\$ 2,804,743	\$ 51,232	\$ 2,856,975
Payroll taxes and benefits	1,319,175	791,960	366,309	484,098	236,183	237,654	82,563	28,798	16,987	127,746	3,691,483	548,860	11,348	560,198
Rent	34,057	2,505,853	50,744	61,968	51,379	276,323	27,419	8,509	-	5,402	3,023,654	237,312	-	27,312
Consultants	604,225	6,034	655	17	268,814	7	174,363	2	157,185	263,911	1,475,213	144,321	-	144,321
Repairs and maintenance	252,617	640,514	50,461	60,299	34,055	93,708	11,160	23,615	1,124	18,964	1,186,517	140,009	1,207	141,306
Supplies, medical testing and activities	56,507	450,037	101,727	54,099	109,126	36,767	29,869	11,834	22	39,206	889,194	83,153	39,390	132,543
Depreciation	230,689	357,245	26,815	25,881	5,785	24,876	12,029	28,673	5,942	2,084	720,029	50,392	733	51,125
Utilities	122,483	363,290	9,338	13,996	5,577	65,073	6,076	16,623	1,803	8,038	607,259	38,017	821	38,838
Insurance	116,492	186,550	60,835	68,546	21,285	15,106	6,784	16,440	3,872	7,991	503,901	78,142	689	78,831
Bad debt	-	406,876	-	-	-	-	-	-	-	-	406,876	-	-	-
Data processing	208,399	25,360	9,297	16,674	13,648	7,505	9,263	4,387	-	1,234	295,767	1,500	-	1,500
Professional fees	7,800	5,446	-	-	-	4,530	-	-	-	-	17,776	253,884	-	253,884
Miscellaneous	28,503	9,912	3,826	4,716	47,648	2,132	88,980	65	4,624	27,424	217,830	38,708	6,584	38,708
Dues and subscriptions	15,604	28,174	8,202	75,245	24,845	4,536	3,062	1,993	76	264	161,401	72,309	6,574	78,883
Telephone	45,368	41,031	18,605	29,589	16,958	4,478	8,794	1,000	1,234	8,086	175,153	16,511	279	16,790
Transportation	31,966	51,197	20,064	23,572	5,317	319	337	1,809	962	323	136,906	3,361	214	3,595
Interest and financing	7,953	64,674	5,244	5,243	-	5,237	2,622	-	-	-	90,973	23,288	-	23,288
Staff training	2,971	18,243	24,800	7,764	1,836	1,733	3,810	-	139	6,069	67,365	29,976	812	30,788
Moving and storage	-	300	289	569	300	269	381	336	32	506	300	30,721	-	30,721
Postage	5,015	2,619	-	-	-	-	-	-	-	-	11,772	11,772	400	12,172
<b>Total expenses</b>	<b>\$ 10,535,996</b>	<b>\$ 9,794,761</b>	<b>\$ 2,797,215</b>	<b>\$ 2,677,297</b>	<b>\$ 2,054,426</b>	<b>\$ 1,856,348</b>	<b>\$ 910,874</b>	<b>\$ 296,104</b>	<b>\$ 284,673</b>	<b>\$ 1,116,305</b>	<b>\$ 32,323,999</b>	<b>\$ 4,400,405</b>	<b>\$ 120,373</b>	<b>\$ 4,520,778</b>

2021

	Program Services										Support Services			
	CCBHC	Community Residence	Health Home Care Management	ACT Teams	PROS	OFA Project Forward	SAMHSA Grants	Drop-In Center/Starry Night Café	Linkage Innovation for Older	Other	Total	Management and General	Fundraising	Total
Contracted personnel services	\$ 7,909,280	\$ 3,729,779	\$ 1,697,866	\$ 1,216,690	\$ 868,697	\$ 409,691	\$ 442,138	\$ 67,154	\$ 67,080	\$ 500,419	\$ 16,808,784	\$ 2,280,989	\$ 27,239	\$ 2,308,238
Payroll taxes and benefits	1,442,853	833,282	491,286	236,464	222,183	79,677	87,221	20,110	21,019	110,369	3,544,444	444,581	3,681	448,262
Rent	40,655	2,465,684	73,041	48,514	227,508	8,306	16,121	8,440	-	43,289	2,533,964	-	-	206,862
Consultants	499,726	-	-	2,575	-	163,054	142,870	26,366	84,409	63,744	1,167,455	30,267	1,073	31,340
Repairs and maintenance	206,270	595,023	103,668	41,699	112,256	13,110	4,332	88,616	785	40,950	880,566	1,636	32,589	34,225
Supplies, medical testing and activities	78,933	356,627	70,700	58,171	2,638	136,150	45,863	88,616	1,898	1,578	39,144	39,144	584	39,728
Depreciation	168,709	318,792	43,848	19,246	18,062	4,573	1,963	25,107	6,245	2,525	517,055	27,783	659	28,442
Utilities	111,901	318,792	12,904	8,029	41,781	2,386	2,211	16,536	-	2,875	354,740	67,175	476	67,651
Insurance	89,518	132,616	55,499	38,389	13,325	4,783	1,215	11,106	2,875	5,414	208,473	11,149	11,149	11,149
Data processing	177,878	9,939	-	9,105	-	5	7,180	773	245	4,366	164,896	52,310	398	52,708
Dues and subscriptions	12,558	20,339	77,434	3,482	2,015	42,854	2,271	1,599	1,291	5,699	203,916	9,195	455	9,650
Telephone	53,981	47,857	47,259	17,030	12,183	8,605	8,412	17,200	-	-	160,929	160,929	-	160,929
Professional fees	10,508	-	-	-	-	-	-	-	-	-	126,762	31,759	4,313	36,072
Miscellaneous	40,631	14,865	3,094	874	1,550	49,874	6,455	183	5	9,231	104,624	23,963	-	23,963
Staff training	11,496	10,463	7,633	5,209	1,948	9,586	54,249	-	3,990	50	90,033	21,543	-	21,543
Interest and financing	7,377	65,563	3,754	3,967	6,846	2,401	200	9	16	16	65,105	8,527	-	8,527
Transportation	17,369	24,498	7,723	14,627	93	-	-	644	96	55	19,753	19,753	-	19,753
Moving and storage	-	3,349	-	-	423	-	-	325	-	-	4,097	4,097	-	4,097
Postage	5,942	2,777	1,110	464	963	213	43	211	8	221	11,972	4,627	21	4,648
<b>Total expenses</b>	<b>\$ 10,785,585</b>	<b>\$ 8,996,255</b>	<b>\$ 2,697,019</b>	<b>\$ 1,724,445</b>	<b>\$ 1,532,050</b>	<b>\$ 935,691</b>	<b>\$ 841,964</b>	<b>\$ 267,179</b>	<b>\$ 189,946</b>	<b>\$ 1,036,654</b>	<b>\$ 29,008,988</b>	<b>\$ 3,442,402</b>	<b>\$ 71,488</b>	<b>\$ 3,513,890</b>

The accompanying notes to consolidated financial statements are an integral part of these statements.



**CENTRAL NASSAU GUIDANCE AND COUNSELING SERVICES, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021**

	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 1,043,849	\$ 6,617,986
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation expense	771,154	695,691
Net change in operating lease liabilities	159,048	-
Decrease in unamortized bond costs	7,682	7,681
Unrealized loss (gain) on investments	8,836	(5,652)
Decrease (increase) in government contracts receivable	1,602,302	(2,166,859)
Decrease in program service fees receivable	895,577	245,557
Decrease (increase) in prepaid expenses	71,789	(69,672)
(Increase) decrease in security deposits	(16,889)	19,143
(Decrease) increase in trade payables	(13,307)	462,678
(Decrease) increase in government agency payables	(399,754)	51,786
Increase in accrued expenses	84,680	27,402
Decrease in deferred rent payable	(117,364)	(8,350)
Increase (decrease) in unearned revenue	1,377,440	(1,368,600)
Decrease in deferred income - Paycheck Protection Program	-	(3,696,595)
(Decrease) increase in due to governments	(275,587)	125,047
	5,199,456	937,243
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Earnings reinvested	(538)	(653)
Purchase of fixed assets	(761,700)	(532,152)
	(762,238)	(532,805)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Principal payments on long-term debt	(103,983)	(109,300)
	(103,983)	(109,300)
<b>NET INCREASE IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>	4,333,235	295,138
<b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, BEGINNING OF YEAR</b>	9,131,064	8,835,926
<b>CASH, CASH EQUIVALENTS AND RESTRICTED CASH, END OF YEAR</b>	\$ 13,464,299	\$ 9,131,064
<b>SUPPLEMENTAL INFORMATION:</b>		
Initial recognition of right-of-use assets obtained via lease liabilities	\$ 6,464,427	\$ -
Cash paid for interest	\$ 51,386	\$ 56,013
<b>COMPONENTS OF CASH, CASH EQUIVALENTS, AND RESTRICTED CASH ON THE STATEMENTS OF FINANCIAL POSITION</b>		
Cash and cash equivalents	\$ 13,262,286	\$ 8,940,553
Restricted cash	202,013	190,511
<b>TOTAL CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>	\$ 13,464,299	\$ 9,131,064

The accompanying notes to consolidated financial statements  
are an integral part of these statements.

**CENTRAL NASSAU GUIDANCE AND COUNSELING SERVICES, INC.  
AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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**(1) Background and organization**

Central Nassau Guidance and Counseling Services, Inc. is a not-for-profit corporation which was founded and incorporated under the laws of the State of New York in 1972. Central Nassau Guidance and Counseling Services, Inc. and CNGCS Development Corporation, a wholly owned subsidiary (collectively, the “Agency”) are New York State not-for-profit corporations serving Nassau and Suffolk Counties. The mission of Central Nassau Guidance and Counseling Services, Inc. is to inspire and catalyze recovery for people living with mental health and substance use conditions through innovative and person-centered integrated clinical treatment, counseling, housing and support services—empowering those served to live healthy and fulfilling lives.

CNGCS Development Corporation is a not-for-profit corporation which was founded and incorporated under the laws of the State of New York in 1997. CNGCS Development Corporation serves as a title holding corporation that helps provide housing opportunities for those affected by mental health and substance use conditions for Central Nassau Guidance and Counseling Services, Inc.

**(2) Summary of significant accounting policies:**

The accompanying consolidated financial statements include the assets, liabilities, revenues and expenses of the Agency and eliminate all intercompany accounts and transactions which totaled \$46,016 and \$192,688 for the years ended December 31, 2022 and 2021, respectively. The following is a summary of significant accounting policies followed by the Agency:

Financial statement presentation -

The accompanying consolidated financial statements are presented under the accrual basis of accounting in accordance with U.S. generally accepted accounting principles which require the consolidated financial statements to distinguish between those with and without donor restricted net assets and changes in net assets. The Agency’s net assets consist of the following:

Without donor restrictions - net assets of the Agency which have not been restricted by an outside donor or by law and are therefore available for use in carrying out the operations of the Agency.

With donor restrictions - net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

**CENTRAL NASSAU GUIDANCE AND COUNSELING SERVICES, INC.  
AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**

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Functional expenses -

The Consolidated Statements of Functional Expenses report certain categories of expenses that are attributable to one or more program or supporting functions of the Agency. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Direct program expenses are reported in their respective functional categories. The significant expenses that are allocated include: salaries, employee benefits, payroll taxes, rent and client assistance which are allocated on the basis of estimates of time and effort. Depreciation and building rent are allocated on basis of square footage and use, and all other expenses are allocated based on a systematic and rational basis. The major program services provided by the Agency are summarized as follows:

Certified Community Behavioral Health Clinic (“CCBHC”): The Agency’s Certified Community Behavioral Health Clinic (“CCBHC”) provides integrated outpatient mental health, co-occurring and substance use disorder treatment and physical health services. Licensed by the NYS Office of Mental Health (“OMH”) and the NYS Office of Addiction Services and Supports (“OASAS”), CCBHC services are provided to adults, adolescents, children and families and include: same day access to treatment, crisis stabilization services, psychosocial assessments, individual and group psychotherapy, psychiatric evaluations and medication management, outpatient detoxification and medication assisted treatment, 24/7 mobile crisis team, care transition and treatment services from the hospital to the home and community, on-site primary care services, targeted case management, peer support, counseling and family support services, psychiatric rehabilitation services, and intensive community-based mental health care for veterans and members of armed services. The Mobile Recovery Unit provides mobile and telehealth treatment services, via a recreational vehicle (“RV”) and a box truck, for substance use and co-occurring disorders including medication assisted treatment and peer outreach and engagement services.

The Agency also partnered with Northwell Health to improve the engagement rates into treatment for individuals who experience a heroin/opiate overdose at Northwell hospital emergency rooms throughout Long Island. The program provides support and direct connection to licensed treatment programs and linkage to recovery support services. The program also provides resources for family and/or significant others and supports the individuals for up to 120 days post hospital emergency department discharge.

Community Residence: The Agency’s residential programs provide a safe and supportive environment allowing our residents to grow and achieve their fullest potential with the goal of living independently in the community. The Agency provides 24- hour supervised, transitional and permanent housing opportunities for single adults with serious mental illness and co-occurring substance use disorders. In addition, the crisis respite programs offer short- term stays in a 24-hour staffed setting to those in immediate need of temporary refuge from their current housing situation.

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Assertive Community Treatment (“ACT”) Teams: For individuals diagnosed with refractory Schizophrenia and/or serious mental illness characterized by multiple psychiatric hospitalizations and emergency room visits, involvement with criminal justice system and/ alcohol/substance use, three multi-disciplinary teams provide a full range of community based mental health and substance use treatment, medication management, rehabilitation, vocational and support services.

Care Management Services: The Agency provides comprehensive care management and jail diversion services for clients who have complex medical, behavioral health, criminal justice, and/or long-term care or homebound needs. The Agency ensures high-quality case management services which address the social determinants of health while reducing avoidable health care costs, specifically preventable hospital admissions/readmissions and avoidable emergency room visits. These programs include our Health Home Care Management (“HHCM”) program; Mental Health Court; Treatment Alternative to Prison Program (“TAPP”); and our “Link-Age” program which focuses on the homebound elderly population.

Personal Recovery-Oriented Services (“PROS”): The Roads to Recovery program, is a structured, recovery-oriented program that offers day mental health treatment and rehabilitative services to adults. The program is characterized by a blend of mental health and psycho education services provided in a fully integrated program. The program also includes clinical services such as individual and group counseling, family counseling, crisis intervention, interpersonal skill development, behavior modification and medication management.

Project FORWARD: This program offers relationship, communication, and parenting skill-building workshops to adults 18 years and older. Participants also receive individualized coaching to help support their goals, along with optional financial and employment stability support/services. Project FORWARD provides the tools to support and enhance healthy communication, enduring relationships, and positive parenting skills (for those with children).

Peer-operated Drop-in and Respite Services: The Starry Night Café is a peer operated affirmative business that specializes in catering to the creative talents of persons with developmental disabilities. The program provides respite through supervised activities in a safe, stimulating, and supportive environment which offers numerous opportunities for people to use their talent and creativity while improving their social skills. The Starry Night Café also functions as a Drop-in Center during the daytime. The Drop-In Center provides a safe, nurturing and structured program designed to offer clients the opportunity to meet others, participate in recreational activities, learn computer skills, become knowledgeable of other resources in the community and to have a healthy meal. The work of the Drop-In Center is geared toward enabling the participants to enhance their interpersonal relationships, increase their opportunities for socialization, and create stability and independence within their personal lives. Both programs provide staff members with lived experience an opportunity to train and work in a competitive employment setting by operating various functions of the café while operating the programs.

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Insurance Navigator Program: The Agency has partnered with Health and Welfare Council of Long Island to link individuals across Long Island with health insurance through the New York State marketplace. Together, we engage underserved individuals in the community and not only assist them in navigating the complex health insurance system, but also provide advocacy and guidance in choosing a managed care plan or a primary care physician.

Fundraising expenses -

The proceeds from the Agency's special events are reflected in the Consolidated Statements of Activities. Exchange transactions are reciprocal transfers in which each party receives and sacrifices something of approximately equal value.

The costs of the direct benefits to the donors attending special events and the indirect costs, including labor and other overhead expenses, associated with the Agency's fundraising activities are included as fundraising expenses in both the Consolidated Statements of Activities and the Consolidated Statements of Functional Expenses.

Revenue recognition -

The following are the significant revenue recognition accounting policies of the Agency:

Contracts: Revenue under contracts are recognized when earned. Revenue is earned when performance obligations, as defined in each contract, are fulfilled. Funds received but not yet earned are shown as unearned revenue. Expenditures under contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Agency will record such disallowance at the time the final assessment is made.

Grants and contributions: Grants and contributions are recognized as income when received and are considered to be available for unrestricted use unless specifically restricted by the donor. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statements of Activities and Changes in Net Assets as net assets released from restriction. Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. Conditional contributions are accounted for as a liability or are not recognized as revenue initially, until the barriers to entitlement are overcome, at which point a transaction is recognized as unconditional and classified as either net assets with donor restrictions, or net assets without donor restrictions.

Third party reimbursements: Third party reimbursements are reported at an amount that reflects the consideration to which the Agency expects to be entitled in exchange for providing housing to eligible families. These amounts are due from third party payors, as applicable, and include variable consideration and price concessions due to coverage. Revenue is recognized as performance obligations are satisfied based on actual charges incurred in relation to total expected collections.

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Fundraising revenue: The portion of fundraising revenue that relates to the commensurate value the attendee receives in return is recognized when the related events are held, and performance obligations are met.

Contributed services -

A number of volunteers have donated significant amounts of their time in the Agency's program services and fundraising campaigns. However, since these services do not meet the criteria for recognition under U.S. generally accepted accounting principles, they are not reflected in the accompanying consolidated financial statements.

Cash and cash equivalents -

All highly liquid financial instruments with an original maturity of three months or less, other than those held as part of the investment portfolio or restricted cash, are considered to be cash equivalents for financial statement purposes.

Restricted cash -

The New York State Office of Mental Health ("OMH") requires the Agency to reserve, from its funding, an amount annually equal to 0.6% of the acquisition cost for each property that the Agency owns and uses to run a residency program; up to 10% of the acquisition cost. Expenditures from this account are restricted to repairs and maintenance on the respective facilities and require approval by OMH before disbursement. Other restricted cash represents the donor restricted funds for the Agency's various programs.

Government contracts and program service fees receivables -

Accounts receivable are comprised of Federal, State, county grants and contracts, as well as Medicaid and Medicare expected to be received within the upcoming year. As of December 31, 2022 and 2021, the Agency has reserved a balance for potential uncollectible accounts amounting to \$729,996 and \$869,984, respectively. Such estimate is based on management's experience, the aging of receivables, subsequent receipts and current economic conditions.

Investments -

Investments are recorded at fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Agency follows U.S. generally accepted accounting principles regarding fair value measurements which establish a fair value hierarchy requiring an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements).

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Investment income is recorded when earned and considered available for unrestricted use unless otherwise restricted by the donor. Realized and unrealized gains and losses are determined on the basis of specific identification.

Liquidity considerations -

Quantitative

As of December 31, 2022, the Agency has \$19,213,269 of financial assets available to meet cash needs for program and supporting services expenditures within one year of the Consolidated Statement of Financial Position date, as noted in the current assets section. None of these financial assets are subject to donor or other contractual restrictions that make them unavailable for expenditures within one year of the Consolidated Statement of Financial Position date.

Qualitative

As of December 31, 2022, the Agency has a goal to maintain financial assets, which consist of cash and short-term investments, on hand to meet 2 months of normal operating expenses, which are, on average, approximately \$5.9 million.

Fixed assets -

Fixed assets are capitalized at cost or, if donated, at fair market value as of the date of receipt. Maintenance and repairs are expensed as incurred. The carrying amounts of fixed assets and the related accumulated depreciation are removed from the accounts when such assets are disposed of, and any resulting gain or loss is recorded in the consolidated statement of activities and changes in net assets. The Agency capitalizes expenditures over \$3,000. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

Building	40 years
Building improvements	15-30 years
Leasehold improvements	20 years or the life of the lease, whichever is less
Furniture, fixtures and equipment	5-7 years
Transportation equipment	5 years

Certain property and equipment assets acquired through contracts may revert upon termination of the contract to the contracting governmental Agency at the end of the contract period.

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Right-of-use assets and lease liabilities -

Effective January 1, 2022, the Agency adopted the Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) No. 2016-02, *Leases* (“Topic 842”). The new guidance increases transparency by requiring the recognition of right-of-use assets and lease liabilities on the Consolidated Statements of Financial Position. The recognition of these lease assets and lease liabilities represents a change from previous U.S. generally accepted accounting principles (“GAAP”), which did not require lease assets and lease liabilities to be recognized for most leases. The recognition, measurement and presentation of expenses and cash flows arising from a lease have not significantly changed from previous U.S. GAAP requirements.

On January 1, 2022, the effective date of Topic 842, existing leases of the Agency were required to be recognized and measured. Additionally, any leases entered into during the year were also required to be recognized and measured. In applying Topic 842, the Agency made an accounting policy election not to recognize the right-of-use assets and lease liabilities relating to short-term leases. Implementation of Topic 842 involved an analysis of contracts, including property and equipment leases and service contracts to identify embedded leases, in order to determine the initial recognition of the right-of-use assets and lease liabilities, which required subjective assessment over the determination of the associated discount rates to apply in determining the lease liabilities.

The adoption of Topic 842 with respect to these leases resulted in the recording of operating lease right-of-use assets of \$4,206,697 and operating lease liabilities of \$4,365,745 as of December 31, 2022.

The Agency determines if an arrangement is or contains a lease at inception. The Agency’s operating lease arrangements are comprised of building leases and equipment leases. Right-of-use assets represent the Agency’s right to use the underlying assets for the lease terms and lease liabilities represent the Agency’s obligation to make lease payments arising from the leases. Right of-use assets and lease liabilities are recognized at the commencement date based on the present value of the lease payments over the lease terms. As the Agency’s leases do not provide an implicit rate and the implicit rate is not readily determinable, the Agency estimates its incremental borrowing rate based on the information available at the commencement date in determining the present value of the lease payments. The present value of the lease payments was determined using a 3.29% incremental borrowing rate. Right-of-use assets also exclude lease incentives.

The Agency reconciles the operating lease expenses with the operating lease payments by presenting the amortization of the right-of-use assets and the change in the lease liabilities in a single line item within the adjustments to reconcile change in net assets to net cash provided by operating activities in the accompanying Consolidated Statements of Cash Flows.



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Government Agency payables -

The Agency owes money back to various government agencies as a result of overpayments from contracts due from services, treatments or programs.

Impairment of long-lived assets and long-lived assets to be disposed of -

The Agency follows the provision of the FASB Accounting Standards Codification on accounting for the impairment and disposal of long-lived assets. It requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. These principles did not have any impact on the Agency's consolidated financial position, results of activities or liquidity during the years ended December 31, 2022 and 2021.

Conditional asset retirement obligations -

The FASB Accounting Standards Codification on asset retirement and environmental obligations requires the Agency to recognize the fair value of its legal obligation to perform an asset retirement activity, even though uncertainty exists about the timing and/or method of settlement, if and when the fair value of the liability can be reasonably estimated. As of December 31, 2022 and 2021, the Agency has met the provisions of and is in compliance with these requirements.

Vacation accrual policy -

Employees may be paid unused vacation pay up to their termination date, plus up to the maximum of ten days which might have been accrued from the previous year, provided that the employee has complied with notice of resignation requirements. An exception may be made for an employee to accrue more than ten days to the following year with the approval of the Chief Executive Officer.

Income taxes -

Central Nassau Guidance and Counseling Services, Inc. qualifies as a tax-exempt, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code and applicable New York State tax laws. The subsidiary, CNGCS Development Corporation, qualifies as a tax-exempt, not-for-profit organization under Section 501(c)(2) of the Internal Revenue Code and applicable New York State tax laws as a holding corporation. Accordingly, no provision for Federal or State income taxes is required.

Uncertainty in income taxes -

The Agency has determined that there are no material uncertain tax positions that require recognition or disclosure in the consolidated financial statements. Periods ending December 31, 2019 and subsequent remain subject to examination by the applicable taxing authorities.

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The use of estimates in the preparation of consolidated financial statements -

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported period. Actual results may differ from those estimates.

Reclassifications -

Certain reclassifications of prior year balances on the Consolidated Statements of Financial Position and the Consolidated Statements of Activities and Changes in Net Assets have been made to conform to the current year presentation. These reclassifications had no effect on the change in net assets for the year ended December 31, 2021.

**(3) Fair value measurements:**

The FASB *Fair Value Measurement* standard clarifies the definition of fair value for financial reporting, establishes framework for measuring fair value, and requires additional disclosure about the use of fair value measurements in an effort to make the measurement of fair value more consistent and comparable. The Agency has adopted the standard for their financial assets and liabilities measured on a recurring and nonrecurring basis (ASC 820-10).

*Fair Value Measurement* defines fair value as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e. an exit price. The three levels of fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the reported entity has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The following methods and assumptions were used by the Agency in addressing the fair value of financial instruments.

Common stock -

Common stock are securities that represent equity ownership that also comes with voting rights in a company or organization.

Short-term investments -

Short-term investments held by the Agency consist of certificates of deposit. These investments consist of funds with and without donor restrictions and do not include any government grant or contract funds. The carrying amounts reported on the Statements of Financial Position approximate those assets' fair values.

Investment in LLC -

Investments held by the Agency consist of an investment in a limited liability corporation. The carrying amount reported is valued according to the valuation policy of the partnership, subject to prevailing accounting and other regulatory guidelines. The Agency has no ability to influence the operating or financial policies.

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The following table represents the Agency's fair value hierarchy for investments as of December 31, 2022:

	<u>Fair value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Common stock	\$ 23,975	\$ 23,975	\$ -	\$ -
Certificates of deposit	24,438	24,438	-	-
Investment in LLC	17,000	-	-	17,000
	<u>\$ 65,413</u>	<u>\$ 48,413</u>	<u>\$ -</u>	<u>\$ 17,000</u>

The following table represents the Agency's fair value hierarchy for investments as of December 31, 2021:

	<u>Fair value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Common stock	\$ 32,370	\$ 32,370	\$ -	\$ -
Certificates of deposit	48,908	48,908	-	-
Investment in LLC	17,000	-	-	17,000
	<u>\$ 98,278</u>	<u>\$ 81,278</u>	<u>\$ -</u>	<u>\$ 17,000</u>

As of December 31, 2022 and 2021, the Agency did not possess any level 2 type of investments.

**(4) Investments**

Investments as of December 31, 2022 and 2021 are as follows:

	<u>2022</u>		<u>2021</u>	
	<u>Cost</u>	<u>Market Value</u>	<u>Cost</u>	<u>Market Value</u>
Common stock	\$ 13,344	\$ 23,975	\$ 13,344	\$ 32,370
Certificates of deposit	20,000	24,438	40,000	48,908
	<u>\$ 33,344</u>	<u>\$ 48,413</u>	<u>\$ 53,344</u>	<u>\$ 81,278</u>

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**(5) Fixed assets**

Fixed assets as of December 31, 2022 and 2021 are comprised of the following:

	2022	2021
Land	\$ 495,801	\$ 495,801
Construction-in-progress	321,963	198,868
Buildings improvements	12,386,866	12,125,927
Furniture, fixtures and equipment	1,979,131	1,690,000
Transportation equipment	1,364,924	1,276,389
	16,548,685	15,786,985
Less: accumulated depreciation	8,843,780	8,072,626
	\$ 7,704,905	\$ 7,714,359

**(6) Leases**

The Agency is obligated under various operating leases for certain equipment and space expiring through 2027.

The Agency evaluated current contracts to determine which met the criteria of a leases. The right-of-use (“ROU”) assets represent the Agency’s right to use underlying assets for the lease term, and the lease liabilities represent the Agency’s obligation to make lease payments arising from these leases. The ROU assets and lease liabilities, all of which arise from operating leases, were calculated based on the present value of future lease payments over the lease terms. The Agency has made an accounting policy election to use a risk-free rate in lieu of its incremental borrowing rate to discount future lease payments. The weighted-average discount rate applied to calculate lease liabilities as of January 1, 2022, was 3.29%.

Cash paid for the operating leases for the year ended December 31, 2022 was \$2,388,782. There were no noncash investing and financing transactions related to leasing other than the transition entry described in Note 2.

The future minimum lease payments under these leases are as follows:

For the Fiscal Year Ending December 31,	
2023	\$ 2,515,675
2024	1,618,234
2025	337,922
2026	28,200
2027	2,043
Total	4,502,074
Less: discount to present value	(136,329)
Total lease liabilities	\$ 4,365,745

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**(7) Line of credit**

The Agency had a \$5,000,000 revolving line of credit with a M&T bank for general operations which was amended on February 28, 2020 for additional borrowings of up to \$8,000,000. Borrowings under this line were secured by essentially all of the Agency's assets. The interest rate on the line provided for certain minimum and maximum rate limitations. Interest on outstanding amounts under this agreement are at the prime rate (7.50% as of December 31, 2022). There were no borrowings on this line of credit.

**(8) Long-term debt:**

Mortgages payable

The Agency issued a new mortgage to refund its outstanding tax-exempt Series 2000 A-F Civic Facility Revenue Bond (the "Bond") in January 2015 in the amount of \$2,370,000. The original proceeds of the Bond were used to purchase and renovate several properties owned by the Agency. The mortgage is payable over a 15 year period and bears interest at a rate of 4.50%, and is payable in monthly installments of principal and interest in the amount of \$12,307 through February 1, 2030. As of December 31, 2022 and 2021, the balance of the mortgage payable was \$846,833 and \$943,134, respectively (net of debt issuance costs of \$54,410 and \$62,092, respectively).

Vehicle loans

The Agency capitalized vehicles under various vehicle loan agreements with maturities dated through 2022. As of December 31, 2022 and 2021, the balance of the vehicle loans payable was \$0 and \$9,948, respectively.

Scheduled future principal payments on all long-term debt, including mortgage payables are as follows:

For the Year Ended	
<u>December 31,</u>	
2023	\$ 108,827
2024	113,798
2025	119,200
2026	124,754
2027	130,566
2028-2030	<u>304,098</u>
	901,243
Less: issuance costs	<u>(54,410)</u>
	<u>\$ 846,833</u>

**(9) Paycheck Protection Program**

On April 23, 2020, the Agency received loan proceeds in the amount of \$3,696,595 pursuant to the Paycheck Protection Program ("PPP") under the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") which was enacted on March 27, 2020. In accordance with U.S. generally accepted accounting principles, the Agency has opted to account for its PPP loan as an in-substance government grant, which should be recognized in income when all

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conditions or measurable barriers have been substantially met. The Agency believes all conditions and barriers have been met during the fiscal year ended December 31, 2021. Accordingly, the Agency has recorded the proceeds as revenue, which is reflected in grants from governmental and other agencies in the accompanying Consolidated Statements of Activities and Changes in Net Assets as of December 31, 2021.

**(10) With donor restrictions**

Net assets with donor restrictions are available for or relate to capital asset purchases and other programs. The donor restricted funds are kept within separate bank accounts and are used accordingly.

**(11) Commitments and contingencies:**

Contract funding considerations

Reimbursement contracts are often subject to audit by applicable granting agencies. The possible disallowances by the granting agencies of any item charged to the program cannot be determined until such time when and if any audit occurs. Therefore, no provision for any potential disallowances that may result from such audits has been made in the accompanying consolidated financial statements. Management is of the opinion that any potential disallowances will not be material to the accompanying consolidated financial statements.

Reimbursement of expenditures

Contracts, grants and fees applicable to program and community services are reported in the year earned at net realizable amounts for services rendered under contracts and reimbursement agreements. Certain contracts and grants provide for reimbursement rates that are subject to potential changes based on periodic reviews by the funding agencies. Such rates are either adjusted prospectively through future reimbursement rates or are adjusted retroactively. Prospective rate adjustments are generally insignificant and are reflected in the revenues of the future periods based on when the adjusted reimbursement rates are determined. Retroactive rate adjustments are recorded as adjustments to revenues in the period that the amounts are determinable and are reasonably measurable.

Some of the Agency's contracts and grants do not provide for rate adjustments although they may be subject to audits. It has been the experience of the Agency that adjustments as a result of audits have been insignificant. Management of the Agency is not aware of any potential material liabilities as of December 31, 2022 resulting from any audits.

As of December 31, 2022 and 2021, the Agency recorded unearned revenue for grants in the amount of \$1,920,951 and \$543,511, respectively, for potential disallowed claims for reimbursement. Disallowed claims arise principally due to amounts claimed in excess of final amounts reconciled on the Consolidated Fiscal Report ("CFR"). It is the opinion of management that disallowances, if any, in excess of amount recorded for unearned revenue would not have a material effect on the combined financial position of the Agency.

As of December 31, 2022 and 2021, the Agency recorded amounts due to governments in the amount of \$1,479,683 and \$1,755,270, respectively, for contract amounts received in excess of expenditures.

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Operating leases

The Agency, as part of the Residential Services Program, leases several apartments, with lease terms generally for one year periods. Residents of the program are responsible for a portion of the minimum annual rental. The space minimum annual rental has not been reduced by the residents' portion because of the variability in occupancy levels and reimbursement rates.

Future minimum annual lease payments for all leases are summarized as follows:

For the Fiscal Year Ending December 31,	
2023	<u>\$ 1,115,070</u>

**(12) Pension and retirement plans:**

403(b) Plan

The Agency has a 403(b) Thrift Plan (the "Thrift Plan") for eligible non-union employees. Non-union employees may elect to defer compensation and make voluntary contributions to the plan. Voluntary contributions to the Thrift Plan amounted to approximately \$282,000 and \$135,000 for the years ended December 31, 2022 and 2021, respectively. The Agency may make discretionary contributions to the plan each year, however no discretionary contributions were made to the Thrift Plan for each of the years ended December 31, 2022 and 2021.

Certain eligible non-union employees are given a set fringe rate as part of their compensation package to be used for health benefit or retirement purposes at their election. Any unspent fringe benefits are contributed to the employee's 403(b) Thrift Plan account. Fringe benefits which were contributed to the Thrift Plan amounted to approximately \$409,000 and \$442,000 for the years ended December 31, 2022 and 2021, respectively.

457(b) Plan

The Agency provides a defined contribution retirement plan under Section 457(b) (the "457(b) Plan") of the IRC. The 457(b) Plan became effective on December 1, 2008. The 457(b) Plan is available for the benefit of a select group of highly compensated management employees. The 457(b) Plan allows eligible employees to contribute up to the lesser of 100% of their salary for the year or the applicable dollar amount for a year as set by the Internal Revenue Service. There are no matching contributions. Employee contributions are remitted to an insurance company and are used to purchase annuities and other investments. For the years ended December 31, 2022 and 2021, contributions to the 457(b) Plan amounted to approximately \$89,000 and \$62,000, respectively.

Multi-employer defined benefit pension plan

The Agency contributes to a multi-employer defined benefit pension plan (the "Plan") under the terms of a collective bargaining agreement that covers its union represented employees.

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The risk of participating in a multi-employer plan is different from a single-employer plan in the following aspects:

- Assets contributed to a multi-employer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the Plan, the unfunded obligations of the Plan may be borne by the participating employers.
- If the Agency chooses to stop participating in the multi-employer plan, the Agency may be required to pay the Plan an amount based on the underfunded status of the Plan, referred to as a withdrawal liability.

The Agency’s participation in the Plan for the year ended December 31, 2022, is outlined in the table below. The “EIN/Pension Plan Number” column provides the Employer Identification Number (“EIN”) and the three-digit plan number. The next column lists the expiration date of the collective-bargaining agreement to which the Plan is subject. Unless otherwise noted, the most recent Pension Protection Act (“PPA”) zone status available in 2022 and 2021 is for the Plan’s year end at December 31, 2022 and 2021, respectively. The zone status is based on information that the Agency received from the Plan and is certified by the plan’s actuary. Among other factors, plans in the red zone are generally less than 65% funded, plans in the yellow zone are less than 80% funded, and plans in the green zone are at least 80% funded. The “FIP/RP Status Pending/Implemented” column indicates plans for which a financial improvement plan (“FIP”) or a rehabilitation plan (“RP”) is either pending or has been implemented.

EIN/Pension Plan Number	Expiration Date of Collective Bargaining Agreement	Pension Protection Act Zone Status		FIP/RP Status Pending/ Implemented	Surcharge Imposed	Contributions To the Plan	
		2022	2021			2022	2021
13-3604862-001	10/31/2017	Green	Green	No	No	<u>\$ 89,451</u>	<u>\$ 61,522</u>

**(13) Concentrations of credit risk**

The Agency maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Agency has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

**(14) Subsequent events**

The Agency has evaluated subsequent events through May 4, 2023, which is the date the financial statements were available to be issued, noting no matters requiring financial statement disclosure.